# 

WHEREAS, the Sheriff's Office has identified the need to purchase Tasers for Sheriff's Office Personnel, and

WHEREAS, Taser, also known as Axon, is a sole source provider of the specialized equipment, and

WHEREAS, Taser/Axon has provided a quote for 69 units and accessories at a total cost of \$89,143.34 (with a 5 year payment schedule, consistent with the recommended lifecycle of the equipment),

NOW THEREFORE BE IT RESOLVED BY THE COUNTY BOARD MEMBERS OF SANGAMON COUNTY, in session this 9th day of January, 2018 A.D., that the above purchase is accepted at the cost listed above, on behalf of the Sangamon County Sheriff's Office.

The attached item is accepted and approved: \_\_

Joel Tjelmeland, Chairman

Catie Sheehan, Vice Chairman

Tony DelGiorno

R/19/17

Annette Fulgenzi

Tim Krell

Tom Madonia Jr.

George Preckwinkle

Rose Ruzic

Linda Douglas-Williams

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DEC 20 2017

Don Khay

Title: {Title}

Department: {Department}

Version: {Version}

Release Date: {Release Date}

#### April 9, 2017

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s Product Packages

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only available for purchase from Axon Enterprise. Axon is also the sole distributor of all Axon product packages in the States of AR, AZ, CA, CO, CT, DE, FL, GA, HI, IA ID, IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OK, OR, PA, RI, SC, SD, TX, VA, VI, VT, WA, WI, WV, WY, and the District of Columbia.

## **Axon Product Packages**

- Officer Safety Plan: Includes a conducted electrical weapon (CEW), Axon camera and Dock upgrade, and Evidence.com license and storage. See your Sales Representative for further details and Model numbers.
- 2. TASER Assurance Plan (TAP): Hardware extended warranty coverage, Spare Products, and Upgrade Models available for the X2 and X26P CEWs, and the TASER CAM HD recorder. (The TAP is available only through Axon Enterprise, Inc.)
- 3. TASER 60: Pay for X2 and X26P CEWs and Spare Products in installments over 5 years.
- 4. **Unlimited Cartridge Plan:** Allows agency pay an annual fee to received unlimited cartridges and batteries.
- 5. **TASER 60 Unlimited:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.

SOLE AUTHORIZED DISTRIBUTOR FOR TASER BRAND CEW PRODUCTS ILLINOIS	SOLE AUTHORIZED REPAIR FACILITY FOR TASER BRAND CEW PRODUCTS
Axon Enterprise, Inc.	Axon Enterprise, Inc.
17800 N. 85 <sup>th</sup> Street, Scottsdale, AZ 85255	17800 N. 85 <sup>th</sup> Street, Scottsdale, AZ 85255
Phone: 800-978-2737	Phone: 800-978-2737
Fax: 480-991-0791	Fax: 480-991-0791

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

Josh Isner

Executive Vice President, North American Sales

Axon Enterprise, Inc.

The 'Delta Axon' logo, Axon, Evidence.com, TASER CAM, X2, X26P, TASER, and the 'Bolt within Circle' logo are trademarks of Axon Enterprise, Inc., some of which are trademarks in the US and other countries. For more information visit www.axon.com/legal. All rights reserved. © 2017 Axon Enterprise, Inc.

## Axon Enterprise, Inc.

Protect Life.

17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737 Fax: 480-378-6269

Andrew Brashear (217) 971-3160 andrewbrashear@att.net



Quotation

Quote: Q-132307-3 Date: 11/30/2017 12:09 PM Quote Expiration: 12/15/2017 Contract Start Date\*: 9/1/2017 Contract Term: 1 year

AX Account Number: 110174

Bill To: Sangamon County Sheriff's Office - IL 1 SHERIFF'S PLAZA SPRINGFIELD, IL 62701 US Ship To: Andrew Brashear Sangamon County Sheriff's Office - IL 1 SHERIFF'S PLAZA SPRINGFIELD, IL 62701 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Kevin Knudsen	480-905-2061	kknudsen@taser.com	Fedex - Ground	Net 30

<sup>\*</sup>Note this will vary based on the shipment date of the product.

Year	1

#### Due Net 30

QTY	ITEM#	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
69	11002	HANDLE, BLACK, CLASS III, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
69	85181	TASER 60 YEAR I PAYMENT: X26P BASIC	USD 264.00	USD 18,216.00	USD 6,900.00	USD 11,316.00
65	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
5	11504	HOLSTER, BLACKHAWK, LEFT, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
69	11015	XAPPM, BATTERY PACK, X26P	USD 0.00	USD 0.00	USD 0.00	USD 0.00
138	44203	CARTRIDGE - 25' HYBRID	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	22013	KIT, DATAPORT DOWNLOAD, USB, X2/ X26P	USD 176.49	USD 352.98	USD 352.98	USD 0.00
69	11010	XPPM, BATTERY PACK, X26P	USD 68.02	USD 4,693.38	USD 0.00	USD 4,693.38

Year 1 Total Before Discounts: USD 23,262.36
Year 1 Discount: USD 7,252.98
Year 1 Net Amount Due: USD 16,009.38

#### Year 2

QTY	ITEM#	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
69	85182	TASER 60 YEAR 2 PAYMENT: X26P BASIC	USD 264.00	USD 18,216.00	USD 0.00	USD 18,216.00
L	· <b></b>			Year 2 T	otal Before Discounts:	USD 18,216.00
Year 2 Net Amount Due:					USD 18,216.00	

#### Year 3

QTY	ITEM#	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
69	85183	TASER 60 YEAR 3 PAYMENT: X26P BASIC	USD 264.00	USD 18,216.00	USD 0.00	USD 18,216.00
	<u></u>			Year 3 T	otal Before Discounts:	USD 18,216.00
Year 3 Net Amount Due:				USD 18,216.00		

#### Year 4

QTY	ITEM#	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
69	85184	TASER 60 YEAR 4 PAYMENT: X26P BASIC	USD 264.00	USD 18,216.00	USD 0.00	USD 18,216.00
			***************************************	Year 4 T	otal Before Discounts:	USD 18,216.00
Year 4 Net Amount Due:					USD 18,216.00	

#### Year 5

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
69	85185	TASER 60 YEAR 5 PAYMENT: X26P BASIC	USD 264.00	USD 18,216.00	USD 0.00	USD 18,216.00
· · · · · · · · · · · · · · · · · · ·				Year 5 T	otal Before Discounts:	USD 18,216.00
Year 5 Net Amount Due:					USD 18,216.00	

### Complementary Spare unit

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
1	11002	HANDLE, BLACK, CLASS III, X26P	USD 964.05	USD 964.05	USD 964.05	USD 0.00
2	11015	XAPPM, BATTERY PACK, X26P	USD 72.68	USD 145.36	USD 145.36	USD 0.00
Complementary Spare unit Total Before Discounts:				USD 1,109.41		
Complementary Spare unit Discount:			USD 1,109.41			

Complementary Spare unit Net Amount Due:	USD 0.00
Subtotal	USD 88.873.38

USD 88,873.38
USD 269.96
USD 89,143.34

### Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 - 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

10-5

#### **TASER 60 Sales Terms and Conditions**

This quote contains a purchase under the TASER 60 Plan. If your purchase only includes the TASER 60 Plan, CEWs, and CEW accessories, then this purchase is solely governed by the TASER 60 Terms and Conditions posted at: <a href="http://www.axon.com/legal">http://www.axon.com/legal</a>, and the terms and conditions of Axon's Master Services and Purchasing Agreement do not apply to this order. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

# Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <a href="https://www.axon.com/legal/sales-terms-and-conditions">https://www.axon.com/legal/sales-terms-and-conditions</a>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:		Date:	Management of the second of th
Name (Print):	ALL DATE OF THE PARTY OF THE PA	Title:	***************************************
PO# (if needed):			
	Quote: Q-	132307-3	

Please sign and email to Kevin Knudsen at kknudsen@taser.com or fax to 480-378-6269

THANK YOU FOR YOUR BUSINESS!

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# **Certificate of Destruction**

Agency Name:			400000000000000000000000000000000000000
Quote/PO Number:			Other:
Product/ Quantity to be destroyed:	M26:	X26:	
and rendered permanently nor in may not be resold or redistri	nfunctional. Destruction ibuted. TASER is not resustomer for the discour	n of units should be performed acc sponsible for Product warranty or l	I be removed from service to be destroyed ording to Customer's policy. Products tradediability related to traded-in products, stroyed, and reserves the right to require
om completed by.	Signature	e (Digital is acceptable or sca	n)
		Printed name, title	
		Date	A CONTRACTOR OF THE CONTRACTOR
Return the sign	ned form to your sa	les representative along with	your purchase order/quote.

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